# THREE SIXTY SEE LAR

A HIGH-DENSITY CLEAN ENERGY SOLUTION Land Saving Compact Footprint Patent-Pending Vertical Solar Structures

NEO:VSOL OTC: VSOLF

**CORPORATE PRESENTATION - 2023** 

## **Investment Highlights**

#### THE SOLAR INDUSTRY OPPORTUNITY

#### From <u>Statistics MRC</u>

- Solar farm construction was a **\$73.5 billion** (USD) market in 2020.
- Forecast to grow to \$356 billion by 2028.
- CAGR 21.8% between 2021-2028.

"Solar stocks are soaring as oil price spike furthers bets on pivot to renewable energy" - Business Insider, March 9, 2022

"The past year (2021) saw a record 37.3 gigawatts of wind and solar power installed. Of that, solar energy had its best year ever, with 24.2 gigawatts"

- <u>USA Today, March 3, 2022</u>

"Solar power will be the single largest source of electricity generation by midpoint of the century"

- Elon Musk [1]

"Hands down the fastest and most realistic solution is solar. We need to deploy solar across the country and accelerate the mass transition to clean energy NOW."

- Chamath Palihapitiya [2]

Three Sixty Solar's patent-pending solar towers are a game changing concept

Three Sixty Solar is the next <u>great investment</u> opportunity in the solar industry





### Governments Committed to Renewable Energy

#### CANADA

Targets net zero by 2050

Launched \$964 million program to support renewables in June 2021 UNITED STATES

US Inflation Reduction Act commits \$370 billion of funding to green energy

US GSA committed to 100% renewable energy on federal real estate by 2025

100% clean energy policies over 5 to 10-year timeline enacted in 13 states (WA, CA, NV, NM, CO, WI, VA, NJ, NY, CT, RI, ME, HI)

#### **EUROPEAN UNION**

Binding Renewable Energy Directive drives ongoing change

Energy target of at least 32% by 2030, with clause for upward revision of target in 2023

European Green New Deal vision for climate-neutral continent by 2050



## Value Proposition

## Space savings is one of our greatest advantages

The design of our towers uses up to **90% less land space** than conventional methods. Allows greater use of land assets and **decreases costs** associated with land development.

Implements a clean energy solution without harming the environment or surrounding habitats. In multi-tower applications, developers can utilize the spaces between towers to **better leverage land assets** with additional revenue generating activities



#### **DEVELOPERS WANT SOLUTIONS**

An astonishing 10X increase in water-based 'Floating Solar' installations in lakes and ponds validates the fact developers are looking for innovative solutions that don't require extensive land use. Four years ago, there were just two floating solar arrays in the United States. By the end of 2020, there were more than 20. See <u>PV</u> <u>Magazine</u>. With Three Sixty Solar, utilizing space isn't an issue - and its far less costly.

## **Business Activities**

Three Sixty Solar offers a number of services focused on the delivery of high-density solar power solutions **DESIGN / BUILD / INSTALLATION** of innovative 'small footprint' vertical solar array systems.

ON SITE: Energy needs assessment, site selection, engineering, permitting, general contracting, electrical storage & distribution.

SALES & MARKETING: Lead generation, specialty sales, government relations, regulatory advocacy, public and investor relations, customer support.

**OFF-GRID**: Complete system design for isolated installations including storage, backup power, and other remote considerations.

**COLLABORATION** with Governments and/or Developers to finance, build, and operate large-scale projects through a partnership which can include tax concessions or other operating revenues, protection from liability, or partial ownership rights over installed assets.

Three Sixty Solar's designs and services are ideally suited for a host of applications:

**GRID SUPPORT** Designed to tie into existing infrastructure to support local power demands

STAND ALONE (OFF GRID) Designed to provide the entirety of power demands for remote locations

PUBLIC-PRIVATE PARTNERSHIPS Designed for utility-scale applications

## **Business Outlook**



Developers no longer need to constrain themselves to broad, flat properties, but can now consider more challenging locations and terrain for solar development - this is a gamechanging opportunity.

~ Brian Roth, CEO

#### **CORE VALUES**

Three Sixty Solar aims to build added potential for a world fully powered by renewable resources.

We believe our business can propel industry and market changes to help make renewable energy more accessible to people and communities around the globe.

#### **GOALS & OBJECTIVES**

We aim to build an installed base of 500 MW of solar towers around the globe within 5-years.

Secure at least 25 solar farm developers in North America and Europe into the sales funnel for projects of >25 MW each by year-end 2027.

## Management

#### BRIAN ROTH CEO & Director

Mr. Roth has served in the energy and building science sectors in a variety of roles for over 15 years. With both professional engineer and professional accountant designations, Mr. Roth is experienced with product development and commercialization, having previously been a part of the management team that grew dPoint Technologies Inc. in Vancouver, B.C., from a conceptual start-up to a commercial success, eventually selling the business. Mr. Roth is dedicated to making the transition to renewable energy sources both technically and economically feasible. Mr. Roth is a graduate of the Sauder School of Business at the University of British Columbia with a master of business administration degree, and of the University of Waterloo with a bachelor of applied science in mechanical engineering.

#### PETER SHERBA Founder & Director

Mr. Sherba is a successful business entrepreneur with over 30 years of experience in the energy sector. His primary focus is on clean energy initiatives and sustainable development. He has built and sold several successful electrical companies and in 2017 he started to develop and subsequently built the world's first solar tower. Mr. Sherba is passionate about providing clean energy solutions, while being mindful of the natural habitats surrounding every project. Mr. Sherba was recently a graduate from the BDC Growth Driver Program, a two-year program attended through Ivy Business school in Toronto, where leadership and growing your business was a focus. Mr. Sherba also has his FSRA licence for any electrical installations, including high-voltage and energy.

THREE SIX1

## Management

#### AUSTIN THORNBERRY CFO

Mr. Thornberry is a seasoned finance professional with a background in advising new companies in the venture capital market. He brings extensive experience working with high-growth companies across numerous industries through his past work in the technology and innovation banking group at the Bank of Montreal and in the financial services arm of Ernst & Young advising on multiple capital markets transactions. Mr. Thornberry has split his time working in Toronto, Ont., and Vancouver, B.C. He obtained his bachelor of commerce at McGill University and has held the CPA, CA, designation since 2019.

#### ROB BIRMINGHAM Director

Mr. Birmingham has over 15 years of public markets experience, with a focus on corporate development, investor relations and capital raising. Mr. Birmingham is currently CEO and a director of Brigadier Gold Ltd. and director of BIGG Digital Assets. Mr. Birmingham is the founder and president of investor relations company, Benaterra Communications Inc., and has been on the board of numerous TSX.V- and Canadian Securities Exchange-listed companies. Mr. Birmingham holds a bachelor of business administration from Capilano University.

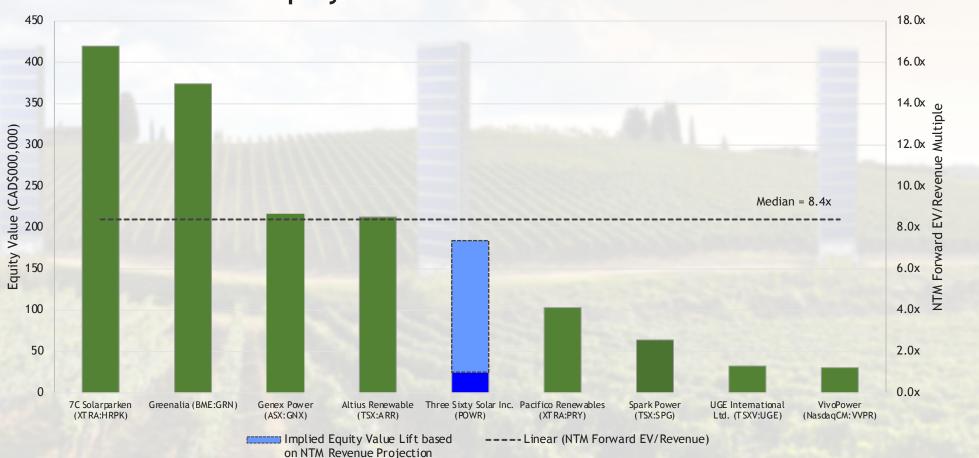
#### SCOTT McLEOD Director

Mr. McLeod is the general counsel for a private investment company specializing in capital raising and go-public transactions. Previously he practiced as a capital markets and securities lawyer at Clark Wilson LLP in Vancouver since 2019, where he advised public and private companies on financings, initial public offerings, reverse takeovers, mergers and acquisitions, and regulatory compliance. He has assisted companies in raising over \$500-million in aggregate. Mr. McLeod graduated from the University of British Columbia with a bachelor of commerce in 2008 and a juris doctor in 2018.

THREE SIXT

## Comparables

Currency: As-Of Date: Canadian Dollar August 10, 2022



#### Equity Value vs. Forward Revenue

Historical Equity Pricing Data supplied by Interactive Data Pricing and Reference Data LLC

Ice

**THREE SIXTY** 

**S** LAR



THIS MANAGEMENT PRESENTATION (The "presentation") was prepared as a summary overview only of the current affairs of Three Sixty Solar ("Three Sixty Solar" or the "company") and was not prepared for the purpose of assisting prospective investors in making a decision to invest in Three Sixty Solar. Information disclosed in this presentation is current as of August 2022, except as otherwise provided herein and Three Sixty Solar does not undertake or agree to update this presentation after the date hereof. All information contained in this presentation is derived solely from management of Three Sixty Solar and otherwise publicly available third-party information that has not been independently verified by the company. Further, the company does not make any representation as to the completeness, truth or accuracy of the information contained in this presentation. The company expressly warns readers not to rely on the information contained herein as advice (legal, financial, tax or otherwise) to current or potential investors. Accordingly, any use of this information is at your risk and without liability to the company. This presentation of an offer to purchase securities in the capital stock of Three Sixty Solar in any jurisdiction in which such offer, solicitation or sale would be unlawful. Each prospective investor should contact his/her or its own legal adviser, independent financial adviser or tax advice regarding investment related decisions respecting the securities of the company. No person has been authorized to give any information or make any representation other than those contained in this presentation and, if given and/or made, such information or representations must not be relied upon as having been so authorized.

FORWARD-LOOKING INFORMATION This Presentation contains certain statements, which may constitute "forward-looking information" within the meaning of Canadian securities law requirements. Forward-looking information involves statements that are not based on historical information but rather relate to future operations, strategies, financial results or other developments. Forward-looking information is necessarily based upon estimates and assumptions, which are inherently subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond Three Sixty Solar's control and many of which, regarding future business decisions, are subject to change. These uncertainties and contingencies can affect actual results and could cause actual results to differ materially from those expressed in any forward-looking information, there may be other factors that cause actions, events or results to differ materially from those described in forward-looking information, there may be other factors that cause actions, events or results to differ from those expressed in on place undue reliance on Three Sixty Solar's forward-looking information, there may be other factors that cause actions, events or results to differ from those described in forward-looking information. Examples of such forward-looking information within this Presentation include statements relating to the future price of materials, future capital expenditures, success of development activities, government regulation and environmental risks. Generally, forward-looking information can be identified by the use of forward-looking trements and environmental risks. Generally, forward-looking information and environmental risks. events or results or results "environ" "could," "m

**FORWARD-LOOKING STATEMENTS** are not guarantees of future performance and involve risks, uncertainties and assumptions, which are difficult to predict. Assumptions underlying Three Sixty Solar's expectations regarding forward-looking statements or information contained in this Presentation include, among others, Three Sixty Solar's ability to comply with applicable governmental regulations and standards, its success in implementing its strategies, achieving its business objectives, the ability to raise sufficient funds from equity financings in the future to support its operations, and general business and economic conditions. The foregoing list of assumptions is not exhaustive. Prospective investors reading this Presentation are cautioned that forward-looking statements are only predictions, and that Three Sixty Solar's actual future results or performance are subject to certain risks and uncertainties including: risks related to Three Sixty Solar's neated to additional financing that could adversely affect its ability to attract necessary capital funding in the future; risks related to increased competition and uncertainty related to additional financing that could adversely affect its ability related to stock market prices and conditions; further equity financing(s), which may substantially dilute the interests of Three Sixty Solar's shareholders; risks relating to its exploration operations; dependence on general economic, market or business conditions; changes in business strategies; environmental risks and remediation measures; and changes in laws and regulations.

FORWARD-LOOKING ASSUMPTIONS/ESTIMATES in this Presentation reflects Three Sixty Solar's current views with respect to future events and are necessarily based upon a number of assumptions and estimates that, while considered reasonable by Three Sixty Solar, are inherently subject to significant business, economic, competitive, political and social uncertainties and contingencies. Many factors, both known and unknown, could cause actual results, performance or achievements to be materially different from the results, performance or achievements that are or may be expressed or implied by such forward-looking information contained in this Presentation and documents incorporated by reference, and we have made assumptions based on or related to many of these factors. Such factors include, without limitation: fluctuations in forward markets for certain energy commodities such as natural gas, fuel oil and electricity; laws and regulations governing our operation and development activities; its ability to obtain or renew the licenses and permits necessary for the development, construction and commencement of operations; risks and hazards associated with the business of structural construction, (including environmental hazards and industrial accidents); environmental regulations and legislation; the effects of climate change, extreme weather events, and seismic events, and the effectiveness of strategies to deal with these issues; risks relating to Three Sixty Solar's operations; fluctuations in currency markets (such as the US dollar versus the Canadian dollar); the volatility of the solar PV panel markets; Three Sixty Solar's ability to recruit and retain qualified personnel; employee relations; limited supply of materials and supply chain disruptions; relations with and claims by indigenous populations; relations with and claims by local communities and non-governmental organizations; the effectiveness of its internal control over financial reporting; claims and legal proceedings arising in the ordinary course of busi

Forward-looking information is made based on management's beliefs, estimates and opinions and are given only as of the date of this Presentation. Three Sixty Solar undertakes no obligation to update forward-looking information if these beliefs, estimates and opinions or other circumstances should change, except as may be required by applicable law. Current and potential investors should not place undue reliance on forward-looking statements due to the inherent uncertainty therein. All forward-looking information is expressly qualified in its entirety by this cautionary statement.



#### **THANK YOU**

Three Sixty Solar 408 - 55 Water Street, Office 8312 Vancouver, BC | V6B 1A1 |Canada Investor Relations Tel: +1 (778) 383-6743 investors@threesixtysolar.com

**CORPORATE PRESENTATION - 2023** 

It's Time to Power UP!